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**IPDA AGM March 17th**

**Please vote on the AGM  
Motions**

**go to the Members Area on  
the IPDA Website.**

**Select AGM Proxy and  
follow the instructions.**

**Just a minute or two to  
complete**

**Please support your IPDA**

## Chairman's Message

Welcome to the February Newsletter.

We are still at the start of the new year as I see it and it occurs to me to ask that we check we have paid our membership dues for 2022.

As I write Tony, the Membership Secretary, tells me that nearly 100 members have already paid. Thank you. That is excellent news. Paying keeps our club working and myself and the IPDA Committee do value each and every one of you.

The next month will be busy for me. We are doing major maintenance at the power plant. We plan on starting the new year on a good foot. So that makes me think, let's start the year with the IPDA in the same way.

Also, let's invite colleague stamp sellers who we believe will be good members and who will participate in our club. We need each and every one of our members in 2022.

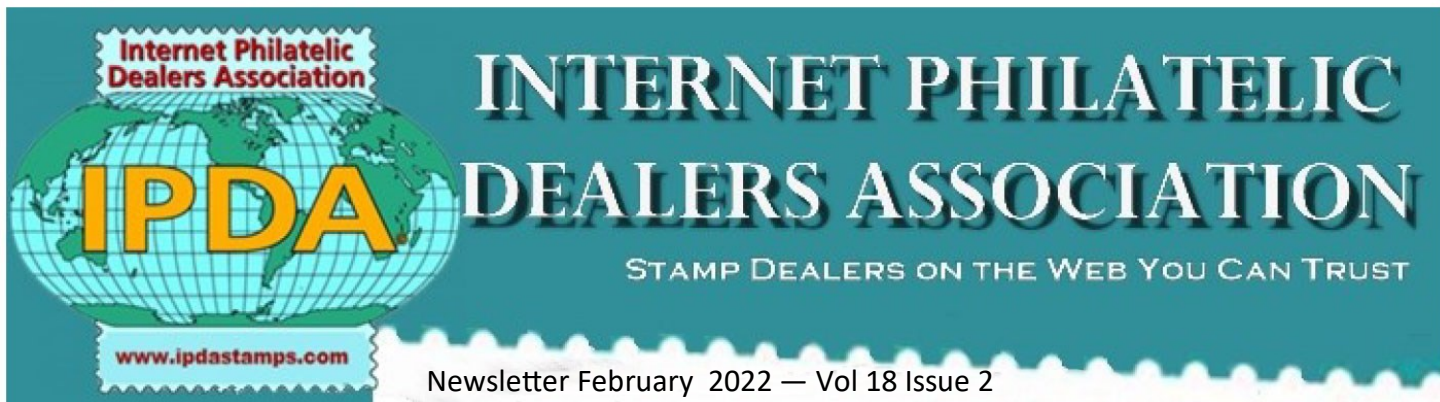
Let's get our dues paid and enjoy the new year!

And one final reminder. Please vote at the AGM, the online voting process found in the Members Only area of the IPDA website is extremely simple and only takes a minute or two.

I hope for many sales for all of you wherever you are in this fine world!

Lee Coen  
Chairman, 2021/2022. IPDA





Newsletter February 2022 — Vol 18 Issue 2

### Membership Renewals

As at 1st February Membership renewals are 91 already paid with 56 to go. Thank you.

Tony has sent out reminders, please help him by renewing as promptly as you can. And remember, you must be a paid up member on 16th March to be eligible to vote at the Annual General Meeting on March 17th.

### IPDA Committee Position ...still.... Vacant

Can anyone help with **Marketing & Advertising**? Drop me a line if you are interested in supporting the Association [ipdasecretary1@gmail.com](mailto:ipdasecretary1@gmail.com)

**And Newsletter Editor— Position filled - We are extremely fortunate to have the services and talents of one of our USA Directors, Ted Tyska, who has volunteered to take on this role. Please welcome him by sending material for him to use in the March issue - [tedski2000@gmail.com](mailto:tedski2000@gmail.com)**



### AN INVITATION TO JOIN THE IPDA

WELCOME TO THE  
INTERNET PHILATELIC  
DEALERS ASSOCIATION,  
INC

Please visit us at  
[www.ipdastamps.com](http://www.ipdastamps.com)

Serving the philatelic  
community since 2002

### IPDA Advertising - Invitation to Join Brochure

The IPDA brochure has been updated and is available for members to download from the Members Only area of the IPDA website - from the Downloads menu selection which you get to after you LOGIN.

This is available for members to use, perhaps when you go to a show - you can place copies at your booth, or use as handouts at stamp club meetings for example.

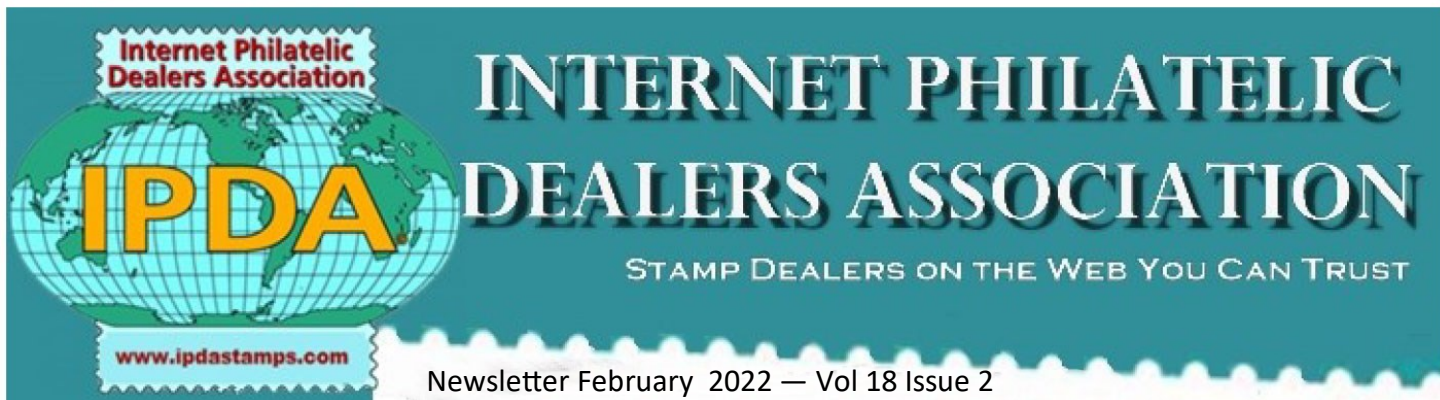
We welcome feedback.

please email [ipdasecretary1@gmail.com](mailto:ipdasecretary1@gmail.com)

### Members by Country

at 1st February '22	
Algeria	1
Argentina	2
Australia	20
Belgium	2
Brazil	0
Canada	8
Croatia	2
France	3
Germany	4
Gibraltar	2
Hong Kong	1
India	1
Israel	1
Italy	4
Japan	1
Mexico	1
Netherlands	6
New Zealand	1
Pakistan	1
Philippines	2
Poland	1
South Africa	3
Spain	2
Sweden	1
UK	28
USA	49
<b>Total Paid Membership</b>	<b>147</b>





And more IPDA News



**Internet Philatelic Dealers Association**

**2022 AGM March 17<sup>th</sup>**

**Commences 17:00 USA EST**

**Notice of Meeting and Agenda**

The Invitation to attend the AGM has been issued and by now you may have completed the online voting Proxy. It is so simple to do - a minute or two of your time. We please ask you to do this. The agenda and with 16 Motions - Numbered in Red as per the AGM Online Proxy Form - are repeated below. Zoom Meeting details will be sent to you by email.

## AGM Agenda

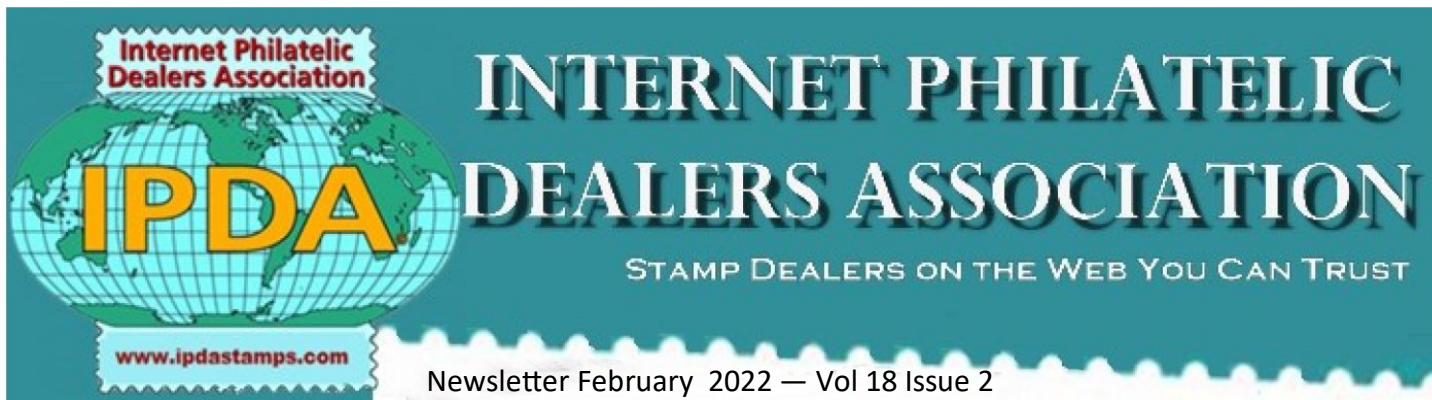
Opening remarks and welcome from the Chairman

1. Verification of members present, proxies received and Quorum present.
- 2** Adoption or amendment and adoption of the minutes of the 2021 AGM ([Membership to vote Yes No Abstain](#))
- 3** Adoption of the Annual Reports from the Chairman, the General Secretary, the Treasurer and the Annual Audited Financial Reports and Statement and Balance Sheet. ([Membership to vote Yes No Abstain](#))
- 4 Election of Directors: As per the Constitution Directors need to be re-elected at this AGM if they have served their two year term - Constitution Clause 9.1. The listed Directors have nominated that they wish to stand for re-election

- 4.1.1** Michael Dodd General Secretary ([Membership to vote Yes No Abstain](#))
- 4.1.2** Tony Tripi Membership Secretary & Treasurer ([Membership to vote Yes No Abstain](#))
- 4.1.3** Ken Sanford Director USA ([Membership to vote Yes No Abstain](#))

The following Directors were appointed during the year and their appointments were notified in the IPDA Newsletter – they are to be formally elected by the membership

- 4.1.4** Ted Tyszka Director USA ([Membership to vote Yes No Abstain](#))
- 4.1.5** Jerry Derr Director USA ([Membership to vote Yes No Abstain](#))
- 4.1.6** Greg Doll Director USA ([Membership to vote Yes No Abstain](#))



## IPDA AGM Agenda and Motions ..... cont'd

4.2 To consider, amend, reject or approve the 2022 Business Plan and associated 2022 Budget: Motion to:

Approve the 2022 Business plan being in three parts and then the Operating Budget for 2022: The Business plan may be approved in whole if all Motions are approved or in part if one or more motions are not approved:

- 4.2.1 Appoint an Advertising and Marketing Committee member (Membership to vote Yes No Abstain)
- 4.2.2 Approve the expenditure of up to USD \$2500 for online and social media promotional activities. (Membership to vote Yes No Abstain)
- 4.2.3 Approve the expenditure of up to USD \$2500 for promoting the IPDA at philatelic exhibitions and shows (Membership to vote Yes No Abstain)
- 4.2.4 Approve the IPDA Board to decide and make changes to the IPDA website to provide services, guidance and support to the global stamp collecting community
- 4.2.5 approve the 2022 operating budget. (Membership to vote Yes No Abstain)
- 4.3 Nomination and Vote for the new Director position Advertising and Marketing as proposed in the IPDA 2022 Business plan – assuming 4.2.1 is approved. Motion to appoint <nominee> (Membership to vote Yes No Abstain)
- 4.4 Nominations for other Administrative positions not participating as Committee / Director positions unless already an appointed Director. Motion to appoint:
  - 4.4.1 <nominee> Confidential List Officer (Membership to vote Yes No)
  - 4.4.2 <nominee> Internal Auditor (Membership to vote Yes No Abstain))
- 5 To adopt or reject any special motions, including: at the time of drafting none have been received
- 6 Any Other Business
- 7 Close Meeting.

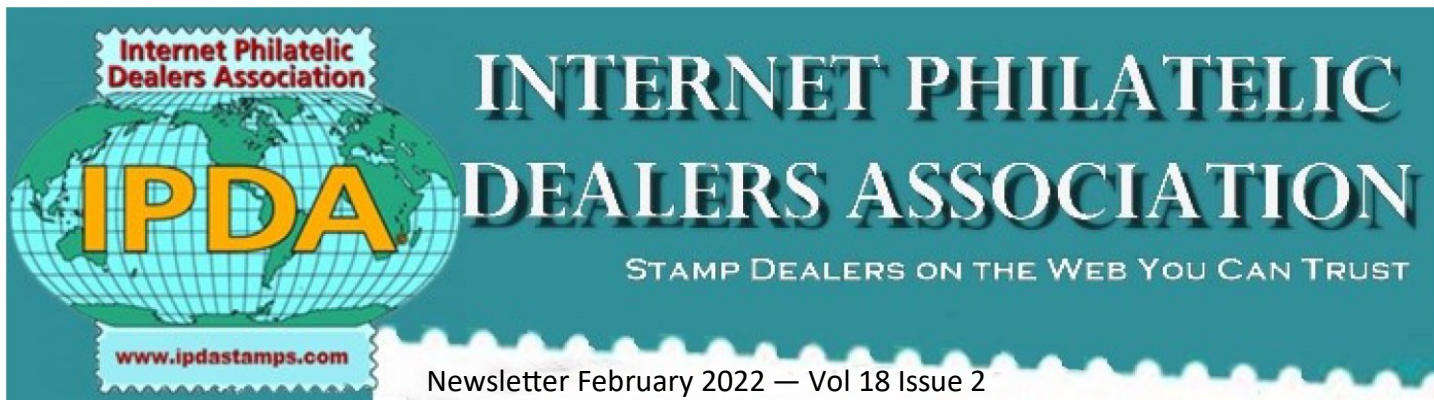


**Internet Philatelic Dealers Association**

**2022 AGM March 17<sup>th</sup>**

**Commences 17:00 USA EST**

**Notice of Meeting and Agenda**



## Stamps of the German Occupation of Albania 1943-44

*With thanks to member Jon Griffiths who has kindly once again sent material for the Newsletter.*

The German occupation of Albania occurred between 1943 and 1944 during World War II. Before the armistice between Italy and the Allied armed forces on 8 September 1943, Albania had been in a de jure personal union with and was de facto under the control of the Kingdom of Italy.

After the armistice and the Italian exit from the Axis, German military forces entered Albania and it came under German occupation – creating a ‘client-state’ known as the Albanian Kingdom.

In anticipation of such invasion, the Wehrmacht drew up a series of military plans for action against Italian holdings in the Balkans code-named *Konstantin*. And for a more direct nature, units of German Military Intelligence (Abwehr) section II were sent to Mitrovica (present day Kosovo) in April 1943 in an attempt to gain some influence among the growing number of Albanians disaffected with the Italians.

- In July and August 1943, the German army occupied Albanian airports and ports, ostensibly to protect Italian Albania from the possibility of an Allied invasion
- By mid-August there were some six thousand German troops in Albania
- The first political move made by the Foreign Ministry prior to the invasion was the appointment of Hermann Neubacher, a former mayor of Vienna, as Ribbentrop’s special representative for southeastern Europe.
- Neubacher, already active in the Balkans as Hitler’s representative for economic concerns, would become the key German figure in the Balkans during the second half of the war

The Germans planned to construct an independent neutral Albania controlled by a government friendly to the Germans. After the Mukje Agreement was broken by the Albanian Partisans, war broke out between the Albanian Partisans (who were backed by the Yugoslav Partisans, who in turn were backed by the Allies and the Balli Kombëtar.

- After the capitulation of Italian forces on 8 September 1943, German troops swiftly occupied Albania with two divisions
- The Germans formed a ‘neutral government’ in Tirana with the Balli Kombëtar

*“The occupation of Albania was necessary. We come to Albania not as enemy but as friends, and there is no reason you should be afraid. We shall leave Albania as soon as we consider necessary. We shall leave you free in all your internal affairs and shall not interfere with them. We ask for your obedience and those who do not obey will be punished.”*

— [Maximilian von Weichs](#) address to Albanians on 10 September 1943

..... cont’d



## Stamps of the German Occupation of Albania 1943-44 ..... cont'd

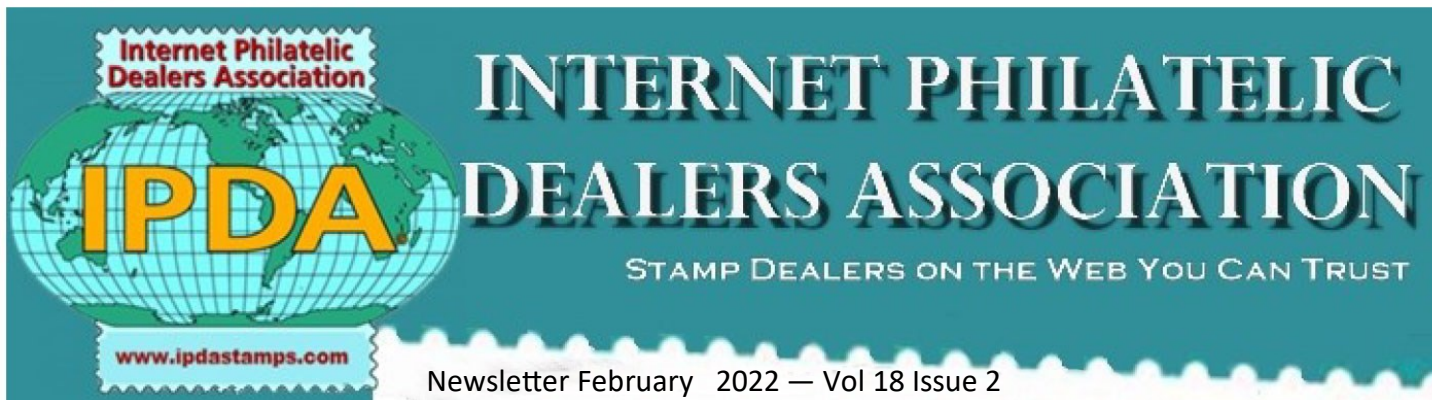
The Germans were intent on setting up an autonomous administration and endeavoured to persuade Albanian leaders to form a government to take over the administration of the country themselves. Many hesitated, in particular when rumours spread that British forces were preparing to invade Albania.

- Kosovo Albanian leaders, however, realizing that a German defeat would mean a return to Yugoslav rule, were more willing to cooperate
- On 14 September 1943, an Albanian government was then set up under Ibrahim Biçaku of Elbasan, Cafo Beg Ulqini, Bedri Pejani and Xhafer Deva of Kosovo
- The national assembly, composed of 243 members, began to function on 16 October 1943, electing a four-member High Regency Council (Këshilli i Lartë i Regjencës) to govern the country

German promises to preserve the 1941 borders of Albania, assurances of “non-interference” with the new Albanian administration and a general Pro-German outlook of most Albanians (dating from the years before and during the First World War where Austro-Hungarian foreign policies were supportive of an independent Albanian state), ensured that the new government initially enjoyed a large amount of support from the people.



..... cont'd



## Stamps of the German Occupation of Albania 1943-44 ..... *cont'd*

The Germans made a genuine effort, often to their own disadvantage, to leave the Albanian people the impression that they possessed at least some level of autonomy.

- There was no effort to forcibly recruit labour from Albania for the Reich, as it was incompatible with the notion of Albanian independence
- The regent Frashëri also came to an agreement with Germans in February 1944 which stipulated that Albanian prisoners would not be transported out of the country
- In line with Neubacher's policies towards Albania, reprisals on the civilian population for attacks on the German army were uncommon and certainly not as brutal as in other occupied territories

Frashëri negotiated for as much independence as he could extract from the Germans and was able to convince Neubacher to recognise Albania's "relative" neutrality and "relative" sovereignty. Albania had a status similar to that of Croatia and Slovakia, having relative sovereignty under Nazi Germany.

### Partisan Resistance & Civil War

The new government and the Germans had to contend with the increasingly Communist dominated NLM and were subsequently able to coerce much of the nationalist resistance into its camp. The Germans launched a series of offensives against the Partisans, who were primarily concentrated in Southern Albania and to a lesser extent in Central Albania.

- The first offensive, operation "505", started in early November 1943 to clear Partisan units from the Pezë region and remove the threat to the Durrës-Tirana road
- Within eight days the Germans declared the campaign a success having killed some 100 "bandits" and having taken over 1,650 prisoners, all of whom were, by earlier agreement turned over to the Albanian civil authorities
- The Balli Kombëtar was also involved in fighting the Partisans during the Winter offensive and by late winter the NLM found itself in considerable difficulty

The NLM came perilously close to being destroyed by the German and Nationalist forces, with the units that managed to escape encirclement suffering from lack of food, clothing and ammunition (as the allies were unable to re-supply them from the air).

- German figures put the number of partisan casualties at 2,239 by the end of January, 401 dead in February and 236 in March
- By then all prefectures of the new state, except Gjirokstra in the south, remained in the hands of the Albanian government.
- Enver Hoxha himself acknowledged that "the situation is difficult"

..... *cont'd*



## Stamps of the German Occupation of Albania 1943-44 ..... *cont'd*

### End of World War Two

The success of the Winter campaign proved to be short lived, and the Partisans proved to be much more resilient than the Germans, British and many Albanians had anticipated.

- With the Grand Alliance established, the Germans began losing the war
- With the current situation favouring the communists, the partisans began a full-scale attack on the Germans and Balli Kombëtar

British Liaison officers in Albania noted that the Communists were using the arms they received to fight fellow Albanians far more than to harass the Germans. The west noted that the Communists could not have won without the supplies and armaments from the British, America and Yugoslavia, and that the LNC were not afraid of murdering their country men – a Communist takeover (once WW2 came to an end) was now inevitable.



..... *cont'd*



### *Stamps of the Republic of Karelia*

*With thanks to member Jon Griffiths who has kindly once again sent material for the Newsletter - this is to show some of his own stamps from a place that is not commonly known.*

Karelia has appeared in philately several times; first as the breakaway Republic of Karelia (from Soviet Russia) in 1922, later when Eastern Karelia was occupied by Finland during the Continuation War of 1941 to 1944, and also in the post-Soviet period when provisional stamps and cinderellas were issued.

During the 1922 rebellion, the Karelians issued a set of 15 postage stamps, with values from 5 pennia to 25 markka, all using the same design of a bear surmounted by the inscription "KARJALA". They were only valid from 31 January to 16 February 1922, and thus genuinely-used copies are uncommon, today commanding prices 5-10 more than mint copies. And yes, forgeries exist and are common, so check carefully if you come across any.



*“a die proof or not a die proof”*

I have, on several occasions, come across questions on stamp forums inquiring about certain "stamps" which look the same only different from the actual issued stamp. The answers are always the same: These are die proofs.

Well, that ain't necessarily so.

I just ran across this publication of the Northwest Philatelic Library, in which they present a "Stumper" showing several of what appear to be die-proofs, but which they tell you are not. They then direct you to the next issue for the answer.

Here are links to the articles. Learning about these will help you save money by not (overspending on something purported to be a die proof.

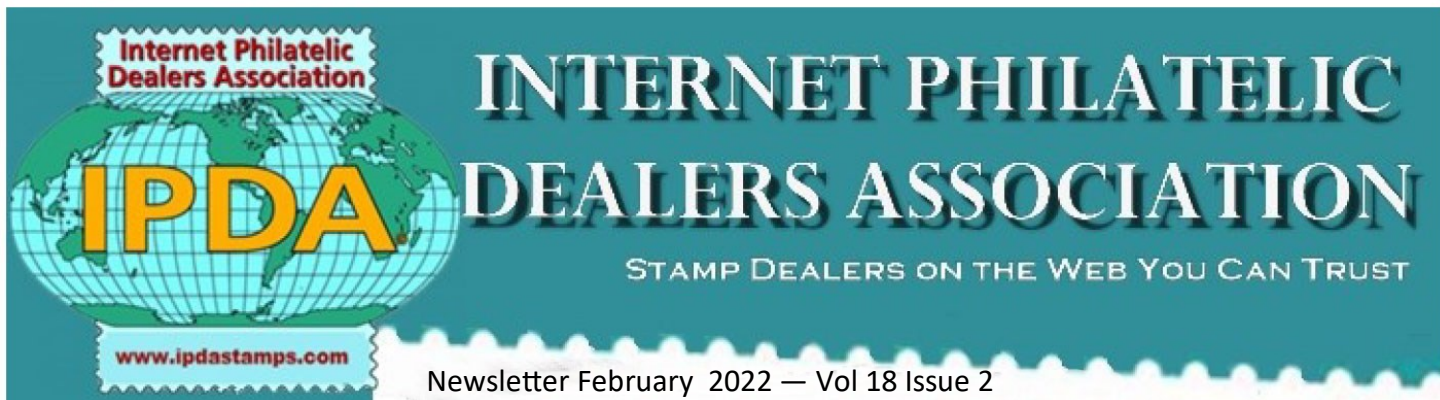
[http://www.nwpl.org/documents/BookReports\\_Fall2017.pdf](http://www.nwpl.org/documents/BookReports_Fall2017.pdf) (start at page 5)

[http://www.nwpl.org/documents/BookReports\\_Fall2017.pdf](http://www.nwpl.org/documents/BookReports_Fall2017.pdf) (start at page 5)



Many Thanks to Director USA Ted Tyszka for this piece which was originally shared on the IPDA Facebook page





### *A members Auction*

Member John Horsey runs County Auctions. Another excellent opportunity to find some useful material  
County Auctions 4th February Mail Bid Sale at [www.stampauctions.co.uk](http://www.stampauctions.co.uk).

### **County Philatelic Auctions Sale 273 – Friday 4th February 2022**

**This is a Postal Auction (Mail Bid Sale) - Bid from Anywhere**  
**3100 lots of Great Britain, British Commonwealth and Foreign Stamps - All Lots are Guaranteed.**  
**NO Buyer's Premium - NO Card Charges - NO Problems**

**Bid Online**

### *Poland dealer looking for material*

*Often we have material that we just put aside as it is not what we deal in. Here is one request from Member Dan from the US. Anyone help Dan. Dan is in Rossford Ohio, just email him on [dan@lubelskistamps.com](mailto:dan@lubelskistamps.com)*

I am a USA based dealer of exclusively Poland stamps. Do any of you out there have any Poland stamps that you have purchased that do not fit your business model that you would like to sell? The only era that I am not seeking is from the years 1960-1979. I have a particular need for MNH post 2000 stamps. Hopefully among our membership there are a few of you.


**LUBELSKI PHILATELIC, LLC**  
**111 HELEN DRIVE**  
**ROSSFORD, OHIO 43460**


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**REGISTRATION**

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- Poland Standard List
- Poland Year Units
- Poland Specialized List
- Other Country Lists



STAMPS OF POLAND

## Her Majesty Queen Elizabeth II - 70th Anniversary of the Accession to the Throne Celebrating the Platinum Jubilee of Queen Elizabeth II

In recognition of this historic occasion, the Isle of Man Post Office is honoured to present a set of eight stamps drawing inspiration from the words of the national anthem *God Save the Queen* at the time the Nation, Commonwealth, Crown Dependencies and Overseas Territories come together to pay tribute to HM Queen Elizabeth II on the occasion of her Platinum Jubilee.

The Queen's reign has both been long and momentous, her accession in 1952 taking place in the mid-point of a century which had started in the horse and buggy age and would end after space travel, the creation of the internet and the digital age were firmly established as everyday occurrences. Never before in the history of humanity have there been such accelerated developments, nor has society progressed so rapidly, with each invention falling fast upon the heels of the other. It is a testament to the steadfastness, integrity and flexibility of The Queen that she has, throughout these massive changes, managed to remain both relevant and the embodiment of all that is good in society as a whole.

The images selected as representative of Her Majesty's reign do indeed convey both its longevity and its tremendous scope. The words "God save our gracious Queen" (image right) are rightly emblazoned across the stamp where the young monarch is portrayed in archetypal regal glamour, King George IV's diamond and pearl State Diadem (which is now only ever worn by queens) offset by magnificent jewels and evening gown, across which is the blue riband of the Order of the Garter, founded in 1384 by her many-times great-grandfather King Edward III. Carrying through on the traditional theme of historic splendour, the stamp bearing the words "Long live our noble Queen" portrays Elizabeth II, wearing the Imperial State Crown, in the Gold State Coach on her way to her coronation in 1953.

In sharp contrast, the stamp bearing the words "God save the Queen" portrays a dog-loving countrywoman, still in her twenties, whose down-to-earth qualities would carry her through an often tumultuous period in history, with the result that she is now acknowledged as the most respected head of state in the world.



..... cont'd



## *Her Majesty Queen Elizabeth II - 70th Anniversary of the Accession to the Throne Celebrating the Platinum Jubilee of Queen Elizabeth II ..... cont'd*

The stamp with the words “Send her victorious” shows the talented equestrienne, who invariably rode side-saddle on her beloved Burmese, a mare gifted to her by the Royal Canadian Mounted Police during the Trooping of the Colour, an event that has marked the official birthday of the British Sovereign for over 260 years.

“Happy and glorious” (image right) provides an image of the monarch as we all know her to be: smiling, elegant, the living embodiment of majesty with a human face, while “Long to reign over us” conveys the sombre side of royal duty as the image captures the Queen honouring the Fallen at The Cenotaph on Remembrance Day.

“May she defend our laws” addresses one of the Sovereign's most important duties, for she is indeed the guardian of our liberties and all laws are in her name. This particular image is captured at the Tynwald Ceremony in 2003 when Her Majesty presided as Lord of Mann. The last stamp in the series has the simple but profound sentiment, “God save the Queen”, and captures our beloved head of state in all her colourful, elegant and gracious simplicity.

We wish to thank Lady Colin Campbell for providing commentary in celebration of Her Majesty's Platinum Jubilee and royal photographer Paul Ratcliffe who has kindly supplied two images for use in this set of stamps. Finally, we wish to thank Her Majesty the Queen for 70 years of devotion to the throne and her people.

**Technical Specifications:** Text: Lady Colin Campbell • Design: EJC Design • Printer: bPost • Process: Offset Lithography • Colours: 4 • Paper: 110gm PVA gummed • Perforations: 13 per 2cm • Stamp Size: 40mm x 40mm • No. of Stamps: 8 • Sheet Format: 10 • Date of Issue: 6<sup>th</sup> February 2022 - Limited editions: Presentation Pack: 3500 First Day Cover: 4000

**Further Enquiries:** IPDA member Maxine Cannon, General Manager Stamps & Coins, Isle of Man Post Office, Douglas, Isle Of Man, IM2 1AA email: [Maxine.Cannon@iompost.com](mailto:Maxine.Cannon@iompost.com) Web: [www.iompost.com](http://www.iompost.com)



## Freaks, in stamps - by Lee Coen (IPDA Chairman)

As a long-time collector and seller, I have always been very interested in errors.

As I was doing research for this article, I was reminded of the term, EFO; Errors, Freaks and Oddities. These are problems that are found on many stamps in the market place today. While you can find mis-perfs, invert and other issues, I would like to write a short piece on the term 'Freaks'. As I was searching the web for Persia, my area of specialty, I came across a block of four stamps that were offered for a mere \$4.00 USD

If you scan as many websites as I do daily, you are bound to find stamps with some sort of an issue. From mis-perfs to folds to error's, the stamps are out there-you just have to look close enough. As I was searching the web, I checked the APS stamp store for Persian stamps. Many of the stamps are overpriced but you just need to look closer than the last visitor. While searching, I stumbled upon a block of four, listed for a mere \$4.00 USD that has been cropped below.

I wear glasses and clean them often as most of us do, but this stamp seems to be awry.

As a man that doesn't wear eye makeup or lipstick, this stamp shows a major mis-registry of the green color. From the blurry eyes to the green line below the lower lip, this stamp grabbed my attention.

That green dash right between the eyes tells me something is wrong with the printing on this stamp. Continuing my search of the web for examples of this 'freak', I learned, that value is established by what someone will pay for an item.

I am sure this stamp won't bring me millions of dollars like the Inverted Jenny, Scott #C3A error will, but I am sure this 'freak' will bring me a few dollars above catalogue value, once offered for sale.

Keep a sharp eye when searching the web, and watch out for EFO'S; errors, freaks and oddities-

Good luck, Lee Coen

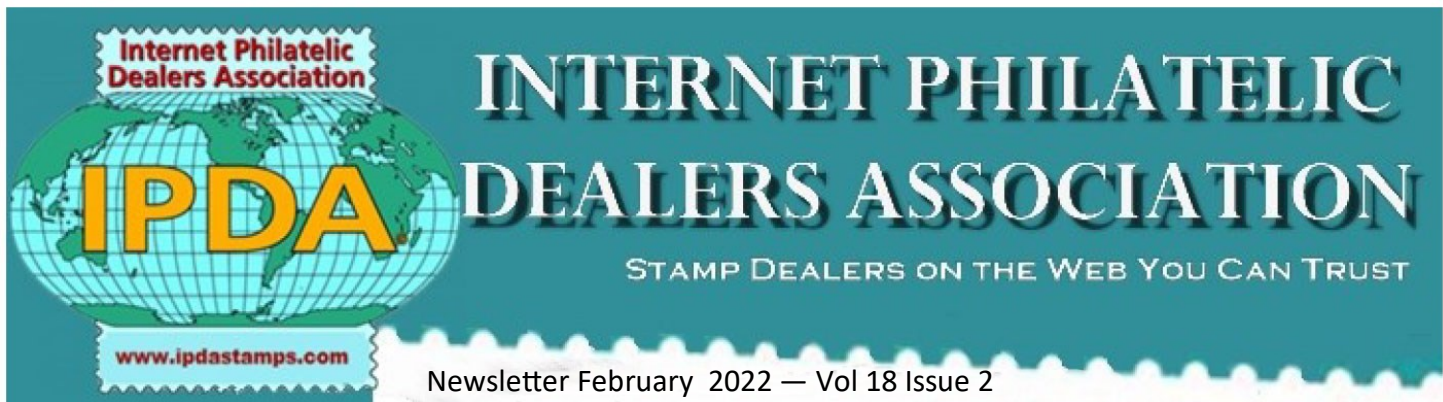


Persia, Scott#1903, 1976



Cropped, mis-registry of color





### Stamp Buyer's Corner by E. Rutxim - a backwards idea some may say!

I frequently check eBay for worldwide collections being sold to see if there might be a deal too good to pass up (The last thing I need is more stamps but I am kind of a hoarder when it comes to stamps lol). I looked on Hipstamp as well the other day and found offers for from 100 to 10,000 stamps "from our Old Worldwide Amazing 1,000,000's Hoard!" from Superior Stamps.

*..... collection of 100 old stamps from our stock of millions of worldwide stamps. You will receive the first 100 stamps i put my hands on. You may get 100 from a country album and have an excellent start to a country collection. You could get 100 from a great old mixed box, a schaubek album, mint stamps or high value stamps in glassines! That is the fun of this, you will never receive the same 100 twice! You will get an excellent variety when you purchase multiple lots! As this offer starts to get popular, the price will increase. This is all older material. Many stamps from the 1800's and many higher catalog value items.....*

I've seen similar offers on eBay and thought, let's get 100 stamps and see what they have to offer. Maybe I can get some decent items at a cheap enough price for resale? So off I sent my order. Bought the stamps on 1/6 and received them on 1/15, 89 cents of commemoratives were used for mailing while \$2.00 was charged for shipping. The price of the offer was \$8.88

The stamps were shipped in a clear plastic pouch and were pretty tight inside of it. After opening the pouch and carefully removing the stamps, I sorted them by country and found there were 9 different countries included: Albania (8), Algeria (15), Austria (27), Belgian Congo (6), Congo Democratic Republic (3), Dahomey (13), Dominican Republic (10), Ethiopia (12), and Pakistan (16).

The first thing I noticed is that nearly all of the Albanian stamps were thinned. I noted 26 stamps I would consider damaged in the entire lot. So that's not real good. Evidently the stamps are not checked for faults when he 'puts his hands on them' Most of the stamps were low catalog value with one exception: Austria B121 CTO catalog is \$32.50 – this is the only single stamp that would be sellable on its own.

Included was a nearly complete 1967 year set from Austria. Also 10 very interesting stamps from Ethiopia's Bushbuck series from 2000 which I've never seen before. I am not sure I would call 2000 'older' material – but it is 22 years old by now though. There were no stamps from the 1800's – the oldest was an Algerian stamp from 1926. There were many other interesting stamps in the mixture but only 7 cataloging \$1 to \$1.25. and other than the B121 none higher. 58 of the stamps, or a little more than half, were the Scott minimum of 25 cents.



## Stamp Buyer's Corner by E. Rutxim - a backwards idea some may say! ..... cont'd

The raw catalog value of the lot from 2020 Scott was \$79 or to put it another way the purchase price was 11.2% of catalog – 13.8% if you add in the shipping charge. (on eBay he offers up to 15% discounts for buying multiple lots which would bring the price down a bit).

If I remove the damaged the catalog value is \$66.40 or 13.3% of catalog.

As a source of stamps for dealers, this doesn't seem very fruitful to me.

Really only the one Austrian stamp is worth the time to sell on its own. The rest could be sold in mini country auction lots at penny starts, but I doubt I would get my money back.

As a source of stamps for collectors, I would recommend this only because I did see quite a few stamps I seldom see in collections.

### Free advice to members on FIUME stamps

As IPDA members we have a wealth of knowledge to call on.

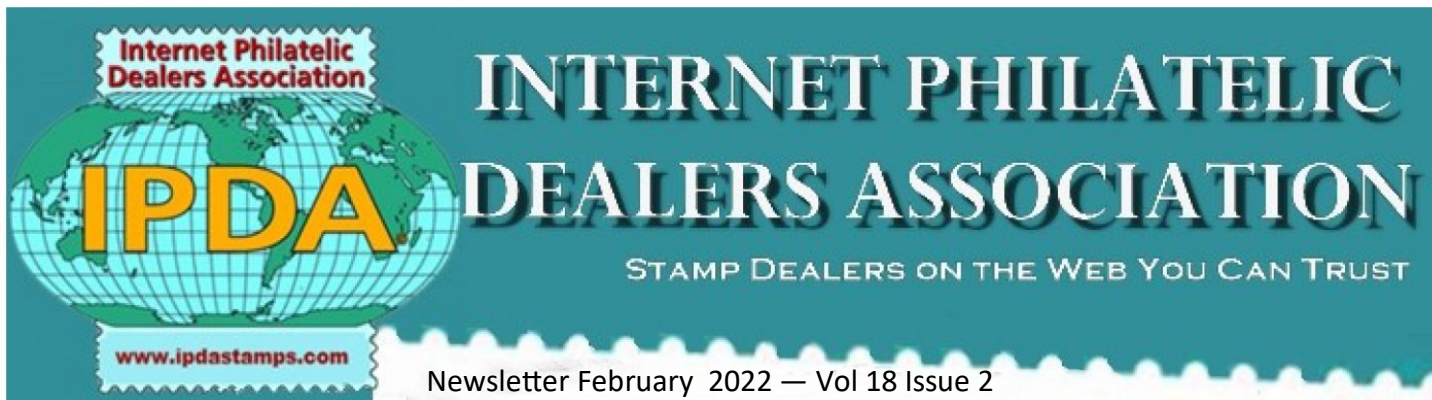
Lukša Zivaljic from Croatia owns Fiume Stamps and is the owner of the "Green Lady" - we did an article on this stamp a few years ago. Lukša has the most excellent inventory of stamps from Fiume and writes to tell us that he is seeing some 80% of Fiume stamps in today's market are fakes. Something to watch out for.

Lukša will give all members free advice on any Fiume stamps whether buying or selling. If you have customers asking you about Fiume stamps please contact Lukša. He will be very pleased to help.

Lukša also has a very large stock and would be pleased to help any member. His details are above or just email him at [info@fiumestamps.com](mailto:info@fiumestamps.com) and introduce yourself as an IPDA Member







## *The Philatelic Register*

Ian tells me he is getting more subscribers from IPDA members. Well done.

Please support this brilliant publication and the marketplace opportunity.

And for those with stores you can now load lower priced stamps as long as the quality is good - that is, no damaged junk as you might find on some portals.

And this might be news to you - any item listed with a sale price of 1p to £2.50 will have a zero sales fee.

This is a marketplace where collectors can be confident they are buying from dealers they can trust - 100% guaranteed.

What a brilliant and unique concept!

Let's support this brilliant initiative

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**Ian Lasok-Smith (Philatelist)**  
6 Hough Green, Chester, CH4 8JG

## The Back Page

### How to manage inventory effectively from multiple sales channels?

This was a question posed on the IPDA Facebook page.

I believe there is one product everyone should know how to use really well. Microsoft Excel.

I am of the view that anything you want to do when it comes to numbers and sales and inventory and tracking of all sorts of data associated with your store(s) can be done in excel.

And often easier than a more potentially clever database product. I welcome feedback of course. We can all learn something new.

This is the simplest I could suggest. Whether 1000 inventory items or 50,000 inventory items. As you create a listing on a sales platform just put the numbers from each sales platform into the excel spreadsheet. When you get a sale - it doesn't matter from which sales platform, type the inventory number into the spreadsheet - Ctrl F (Find) and you will find all three as in the example shown.

Depending on the volume of new listings it might be time consuming, but often you can just copy paste the listing numbers from a bulk load report. Probably better to create new listings in smaller groups.

If you want to recreate existing inventory, hmmm that could be time consuming again depending on the number of inventory items you already have listed.

And finally, dare I say this, if you do not already use the inventory number created by the listing platform - it is time to change.

*Michael [cddstamps@gmail.com](mailto:cddstamps@gmail.com)*

B	C	D
Inventory # Hipstamp	Inventory # eBay	Inventory # Delcampe
12896722	153569022097	1428147014
12896731	153569022110	1428147031
12896740	153569022123	1428147048
12896749	153569022136	1428147065
12896758	153569022149	1428147082
12896767	153569022162	1428147099
12896776	153569022175	1428147116
12896785	153569022188	1428147133
12896794	153569022201	1428147150
12896803	153569022214	1428147167
12896812	153569022227	1428147184
12896821	153569022240	1428147201
Control F - then type in - Find What - field		
the sold inventory # to find the corresponding Inventory #s		
Example		

Find and Replace

Find

Replace

Find what: 12896794

Options >>

Find All

Find Next

Close

Book

Sheet

Name

Cell

Value

Formula