



INTERNET PHILATELIC DEALERS ASSOCIATION

Established 23 February 2002



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Stamp of the Month

Ok two stamps. The reason to show these is to emphasize by example why it can be important to accurately describe the material you are selling.

Are these two stamps the same? At first glance yes, but closer inspection, and with the guidance of a Stanley Gibbons specialized catalogue we can see they are not the same. Often I read on various stamp forums that it is not necessary to have a catalogue. How dumb is that. I see people say just use Stampworld.com they have a free catalogue

As IPDA sellers let's establish some standards for stamp descriptions and show to the buying collectors that we know a bit more about our material. From SG Concise (2017) these are SG EN11 at £1.50, this is the Type II issue and EN11b, the Type I, at £50.



Newsletter June 2018

Welcome from the General Secretary

These past few months your Directors have been very busy with various IPDA matters, not the least working with our web developer to refine some aspects of the new website — ipdastamp.org — updating the application process, reviewing the new applications we have received, and looking into ways to promote and grow the IPDA.

Regarding the new applications for Membership. We welcomed 10 new members over the past month and a few previous members who have rejoined us. Welcome to everyone and we look forward to your contribution and participation.

Participation has already started in a very positive manner with Member Lee Coen providing some articles, a couple of which are included in this issue, and which we hope you find interesting and useful.

Promoting the IPDA is not necessarily an easy task and one that certainly could require the spending of funds. We have started with some advertising material in the form of an open letter to members of Hipstamp and Stampboards.com. We have had 400 views of the Hipstamp article and just over 100 hits on the Stampboards piece. Perhaps this will drive some interest, perhaps buyers will be more aware of the IPDA and consequently they might just look to see if a seller is a member of the IPDA.

We encourage you as Members to show the IPDA logo on your web site or sales channel, and tell buyers you are a Member and that you abide by the IPDA Code of Ethics. A small gesture perhaps, but none the less one that might be a deciding factor in the mind of buyers.

I welcome feedback and thoughts
Regards Michael IPDA General Secretary



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Growing the IPDA Membership

A working group of four Directors has been formed to come up with ideas and actions to achieve 3 of the key objectives that were documented in the 2018 Business Plan — these are:

- grow the IPDA membership, initially expecting to double membership numbers from low 50s at the beginning of 2018 to over 100 at the end of 2018,
- increase the presence of the IPDA as a philatelic association of merit within the global philatelic community,
- increase the presence and reputation of both part time and full IPDA dealers who sell on the various online philatelic portals and auction sites.

To achieve these objectives we are looking at where we can advertise at cost and for free. We are looking to create promotional materials we can send to Members so they can use them at trade shows, club tables and other philatelic events they may attend. We are looking at how we might get greater exposure for the IPDA as an Association that sellers want to join and buyers want to buy from IPDA Members.

If any Members have ideas please write to the General Secretary at michaelatipda@gmail.com

Stamp centering, is it worth it?

This is the first of a series of pieces written by Member Lee Coen. Lee is a specialist in the stamps of Iran. He is a member of the Iran study circle and various other stamp forums. He sells as Blue collar wrench on eBay and [Hipstamp](#)



After many years as a collector and seller I have come to realise that centering is pretty important when investing your money. Sure we could go into all the various degrees of centering, but why? Each and every collector can and will appreciate their own stamps in their own fashion.

For some reason, this stamp just jumps off the page and smacks me in the head yelling perfect! And the more I look at it the more I believe it's perfect. Now before you going pointing the flaws on this stamp, take a second to look at it again. Colour, sharpness, centering and don't forget the placement of the surcharge-almost spot on. Now back to my, each to his own and various degrees of centering - I still say it's perfect. Sadly, as you might be able to see there are two minor divets: one on the right temple and one by the left ear. I say a pair of tongs and some careless owner in the past created these. But, I like the colour and look of

this stamp. It's a 25 cent stamp, from 1946 with two very, very minor issues on the face but still a lovely example in my view.



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The Confidential List

After a long absence the Confidential List service is now in operation. Your Confidential List Officer is Alan Devine, member # 007, who may be contacted by email at alan.devine@devalri.com.au

The Association's policy regarding this service is to provide members with a degree of protection from fraudulent and illegal practices that are frequently encountered. To achieve this aim members are requested to submit details of any experience they have had, whether they have been affected or not, so that the Confidential List Officer, and if necessary the Board, can include the names of the person(s) in the Confidential List. Each month we will circulate a confidential notice to all Members advising them of persons to be avoided when conducting your business. The Board may, if necessary, consider taking legal steps where an illegal action is proven or suspected.

The full set of rules for conducting the Confidential List's duties are set out in By Law BL009 of the Constitution and are included on the Web Site for your information and guidance.

Members are requested to provide as much information as possible when submitting a report. Information such as the personal details of the offender, copies of invoices, emails and figures etc are all important.

The IPDA will treat ALL reports of illegal or unethical practices and the names and details of members reporting such activities with the strictest confidence.

It is recommended that Members should download and retain a copy of the Reporting Procedure and the list of Codes from the Constitution for their use and reference.

Should any member wish to obtain further information or advice please contact the Confidential List Officer



A FAKE - LIBYA 2018 BIRDS

This minisheet is for sale on some online websites and priced approx. US\$ 6,00) but is not an official issue of the Libya Posts. This is confirmed by the managers of the Philatelic Office of the Libya Posts in Tripoli. The minisheet is just a private print made for business purposes.

Please note: the name POST (in English and Arabic) is missing in these stamps. That name is present in all stamps officially released by the Libya Posts.



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Free Shipping - a selling point for sure

Thanks again to Member Lee Coen. Lee is a specialist in the stamps of Iran. He is member of the Iran study circle and various other stamp forums. He sells as Blue collar wrench on eBay and [Hipstamp](#) This piece shows one way a seller can make their items more attractive to the buyer.

Recently I purchased some very nice Iran stamps on eBay. How much did I pay?

Often I will scan eBay for new listings in the Iran section. Well about a week ago, I saw these listings and bid on them, who knows, I might just win them. Well it seems that Iran stamps are not the most desirable stamps to buy on eBay. I am always looking for Iran stamps and if they are certified, then its money in the bank - my favorite. These are the three stamps that I won on eBay and I couldn't be happier.



Iran Scott# O6-#535-#07 All certified by M. Sadri.

Thanks for your purchase! We look forward to doing business with you again on eBay.

Persia Iran 1902 Original King Service Scott # O6 Used SCV \$30 Signed (382298962415)	Price: \$10.00, Qty: 1	\$10.00
Persia Iran 1902 Original King Service Scott # O7 Used SCV \$40 Signed (382298963044)	Price: \$10.00, Qty: 1	\$10.00
Persia Iran 1914 Original 1ch Scott # 535 Mint SCV \$30 Signed (382298964332)	Price: \$10.00, Qty: 1	\$10.00
Subtotal:		\$30.00
Shipping and handling:		Free
Total:		\$30.00

So what? You bought three stamps, big deal, right?

I see \$120.00 in catalogue value, certifications fees, \$10.00 -15.00 each and postage to and from. I think I got a good deal.

How can you tell? What's fake and what's real? There's so many fakes out there, right?

If you collect Iran stamps or have any interest in Iran stamps, please take a second and check out: www.persiphilla.com. It's were serious collectors and sellers like myself go for certification of Persian/Iran stamps.

And, www.mehdistamps.com. A site that always has the best, certified Iran stamps on the web. Yes, you're going to pay more, but the quality is there, trust me. Regards Lee Coen