

Internet Philatelic Dealers

Association, Inc.

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NEWSLETTER AUGUST 2009

EDITORIAL WELCOME

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Hello again. Another issue, and while I have been thinking of what to write for the editorial for a few days now nothing comes to mind to be honest. I hope you enjoy the contents though.

I will just put my fingers to the keyboard and see what happens :-)

Seems like this past month has gone quicker than ever. I have been working out of town again and although I get home for weekends there just never is enough time for stamps. For a while I was cataloguing pre QE II Fiji but that was completed to the extent I could. Then I started on GB GV Downey heads but they are still on the table every since I started traveling again.

I did mange to find a few minutes to read the latest issue of the Stamp News Australia magazine though. A very interesting piece by Glen Stephens on the newly found Penny red plate 77 - 3 copies in fact — on a letter. Perhaps this is some-

thing you have read about. Certainly an interesting find and one I guess we all would like to discover in a kiloware or old box of envelopes found in an attic or somewhere. I know you cannot see the plate number from this scan but I thought it would be more interesting to see the bigger picture, so to speak. Or you can use these <u>http://</u>

teides.notlong.com and http:// eusiev.notlong.com for more read Glen and his Market Matters column. Always an enjoyable read .

Best wishes, I look forward to hearing from you. Enjoy your stamps and stamp colleagues *Michael*

michaelatipda@gmail.com)

CRICKET ON STAMPS

History Leaves its Mark:

Some interesting reading about an auction: you might enjoy this link:

<u>HISTORY</u> Leaves its Mark



dwell on

the current success or otherwise of the Australia v England Ashes series, but enough to say it seems to be going pretty good for one side at the moment YEAH!!!!!!!!! :-) Hope you like the stamps as well.

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BOOKS ON STAMPS- SHERLOCK HOLMES.



Over a dozen countries have produced Sherlock Holmes-related postal offerings, beginning in 1972 with Nicaragua's 50th Anniversary of Interpol issue, "The Twelve Most Famous Fictional Detectives," in which Holmes was on the high value, and continuing through the 2009 Monaco issue commemorating the 150th anniversary of the birth of Sir Arthur Conan Doyle. You might enjoy looking at http:// www.trussel.com/detfic/sholmes.htm You will find stamps and other postal issues featuring Holmes, Doyle, Covers (illustrated postal envelopes) and postmarks, Philatelic reference works and cinderalla issues.



INTERNATIONAL MASTER STAMP DEALERS COURSE

This from a search I was doing on the internet trying to find material for you on becoming a stamp dealer. I should have remembered this as the guy who is key in this is one of our members, Andrew McEachern. A very knowledgeable and experienced gentleman who has been a leading force in the stamp scene in Australia for many yeas, and who spends much of his time writing about philately for a number of journals including the Australian Stamp News Magazine

The following from a web site at http://stampsinternational.theshoppe.com/msg4.htm

The only full-scale correspondence course for "wanna" be dealers and new traders in the stamp world. Stamp collecting is on the rise again, as it has in cycles over the past 160 years, with postal administrations and collector organisations around the world vigorously promoting to increase the adult and juvenile collector bases. For those wanting to become a stamp dealer - part time or full time.....for those wanting a second income from their hobby...for those recently retired...and for those collectors with huge collections or accumulations to dispose of.....this is for you.

Do not confuse our Course with the cheap and shoddy little 20 or 30-page pamphlets sometimes advertised in USA and UK magazines as a Dealers Course, which contain minimal information, and are usually to promote the wares of some wholesaler.

IMSDC is a serious, inter-active Course ; our associate divisions do not sell wholesale, and the course is not to promote our services. We do not have agents.

Headquartered in Australia, we accept students from the following countries: Australia, Malta, Great Britain, USA, Canada, South Africa, New Zealand, Ireland, Singapore, Hong Kong, Pakistan and India. Please note that the Course is only available in English at present.

We have tutors, many of them honorary, in Britain, USA and Australia principally, headed by a Director of Studies who has over 50 years experience in philately - collecting, exhibiting and dealing, as well as extensive experience in executive positions in the disciplines of marketing, sales, administration, production and operations, culminating in recent retirement from CEO of a multi-national services group.

The Course syllabus comprises 30 lesson modules, each of which contains 3 to 9 subject texts and/or books* (covering over 200 separate main subjects; the texts range from 1 to 30 pages each, dependent on scope of subject). Directories of suppliers, contacts, sources, terminology, etc., which build up progressively to form an ongoing ready-reference guide. At least five money-making and money-saving tips (of the 200 plus tips you will receive, using just a few will probably save you the cost of the whole course.) - Tell me, Tutor sheets to get personalised assistance with queries Test papers for return and assessment by tutors. * While most of the text material has been specifically prepared for the Course, we do include specially-selected books as part of several modules. Overall, there are thousands of pages of information to learn from, to keep for future reference and to help train staff if and when you expand your stamp business.

For details you can enquire without obligation for the syllabus outline self-evaluation questionnaire, scholarship eligibility and payment plans to The Director of Studies International Master Stamp Dealers Course, Suite 333 - 236 Hyperdome, Loganholme 4129, AUSTRALIA. or by Email to - valerieandrewhenry@bigpond.com

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MEMBERS PROFILES

DOPPE - STAMPS

You may recall a few months back I did a survey. One of the areas of feedback was that people wanted information on Members. This month a few words on member Phillipe Poppe. On Poppe' website http://www.poppe-stamps.com/ you can browse over 850,000 stamps either by topic or by country. Your searches allow you to find any stamp online quickly and easily. Each stamp is displayed with its proper scan. Weekly they add thousands of new stamps. You can also subscribe or register to their newsletter to receive updates.

One very interesting, customer friendly and useful feature of the website is the Stamp Recognition search. Using image matching technology you can you can search by uploading your scanned image into their system. You will receive a result page with all matched stamps out of their database. A very well laid out home page, with easy access to find what you might be looking for, Very comprehensive menu selection. Have a look, you might get some good ideas.

THE IMPORTANCE OF REFERENCE MATERIAL BY LARRY MATTHEWS

In my many years of collecting and dealing, I cannot emphasize too much about the importance of maintaining a good reference library. I know that is also true even in this age of computers, even though information is readily available online via the internet.

Part of my hobby is buying reference books. This can fall into several categories. Usually the bulk of most reference libraries are the hard bound books etc. This is what most libraries consist of. I also maintain all of my bulletins / newsletters from the different societies and clubs I am a member of. As all of you know, those are a very good source of specialized information.

The portion a lot of you may, or may not agree on is keeping articles from the different papers and magazines within the philatelic realm.

I have 'accumulated' newspaper clippings from the past and some are as old as 50 years!! Now I know that this may seem antiquated for some of us since the computer is a standard piece of equipment in most homes today but let me explain why I personally keep these 'valuable' titbits of paper.

I have clippings from papers such as Linn's Weekly, Scott's Stamp Monthly, Canadian Stamp News, Stamp Magazine etc, just to name a few. They originate from Canada, United States, UK and Australia to name a few. One can glean valuable information from these articles. On a personal note, in the late 1970's I kept an article on the Third Reich postal cards. This particular article illustrated a postal card which showed soldiers marching through the Brandenburg Gate. I had purchased an identical card years before I got the article but wasn't sure what kind of a write-up I could put on my album page. However, thanks to this article, I was pleased to find out that the postal card I bought was actually the 'first' postal card issued by the Third Reich.

One of my areas of collecting is Canadian military mail of all eras. In the past, various magazines / papers have published articles regarding this topic and all I can tell you is that they are a welcome addition to my ever growing reference library. Sometimes I will cut out an illustration which is not accompanied by an article. It might even be an ad from an auction or dealer but I keep the illustration because it depicts a stamp so well. Papers and magazines are also a great source for showing varieties that can be found on new and older stamps which are not 'always' found in the standard catalogues.

The same can be said about some books that can be easily purchased in general stores. As most of you know, most philatelic material can only be procured from a philatelic dealer by mail or directly online. There are some exceptions though and it is always wise to keep your eyes open in regular book stores or department stores. I would also like to add that people should not be quick to downplay books aimed at beginners or kids. I have on several occasions bought books that are aimed at getting the younger generation interested in our great hobby and for two main reasons: one – they generate interests to non collectors that may become collectors themselves, and, two – most of these books have fantastic illustrations of regular and rare expensive stamps. One can learn from these books even if you are a medium or an advanced collector / dealer.

Getting back to clippings from paper etc, I am now in the process of cross referencing these by topic and country etc in alphabetical order. Granted, it is a great deal of work, but it is also a labour of love. And yes, since I am referencing everything on the computer I can access any piece of information at a glance now.

To sum up, I strongly suggest you keep specialized articles and illustrations because you never know when they can become a valuable tool for your own collection or stock. As we all know, knowledge is a very valuable tool. Until next time, happy collecting.

Larry Matthews (Member #04) IPDA, L-RPSC, L-BNAPS, TPO&SS, MPHSG, COSGB, TPC

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Conchology, Inc. - Philippe Poppe & Guido Poppe

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MEMBERS CHOICE

This my choice. <u>http://norphil.blogspot.com/</u> A blog I enjoy reading. There are many blogs I might add, and by showing this is in no way saying the others are not my favourites as well. But this one is right up there for content and interest and timeliness and really good images of the stamps. Having said that, I have got quite bored, from a collecting perspective that is, when it comes to one particular collecting theme that is extremely well written about, yet I keep reading about them and seem to find everything I read fascinating.

I think I have found the answer to the meaning of life :-) Give up collecting Machins for you will never get a full collection unless you are very well off financially. :-), and even if you try you will go mad or broke, or both maybe :-) just enjoy reading about them and looking at the pictures.

From the July 22nd blog posting I learnt that there are more new 1st & 2nd Machin definitives with security features from rolls or coils as they are also called. The new ones have a different (new) security code, in this case 'R' - MRIL, as shown in the picture: code R = Rolls is lan's byline to the blog article.

However, you will like this, these are not a philatelic product, that is, as from the Philatelic Bureau standing order department. The rolls are available only from Royal Mail Direct in Edinburgh and exist only as rolls of 10,000. For more have a read of Ian Norvic's blog. 10,000 stamps will have you broke, finding a R issue without spending will have you go mad :-) QED

CLOSING REMARKS

If you think collecting Machins is frustrating how about those people that collect A380 aerophilatelic material. Read eBay, there are often hundreds of items. Many genuine. Many, well, dubious. For example; what about envelopes - covers supposedly first flight covers of A380 flights, inaugural commercial flights in other words. Surely easy to qualify? Well yes as there are only three of us in the world who have done But what about covers with A380 related such covers. references, or markings - this is where some doubt may come into play. What is A380 collectable. What about this cover never mind the fact it was described on eBay as "SIA FFC SIN-GAPORE - ABU DHABI 2006 A380 orchid" to the less experienced collector even reading the title may be enough to get him or her interested in bidding. But look carefully at the cover This was a Boeing 777-200 flight in 2006.

The A380 didn't start commercial service until October 2007. So what is an A380 logo doing on this cover? Oh, and did I hear you say, what about the listing description. Like all (and I mean everyone) of the covers listed by this seller there is never a description. Fraudulent, deliberate misrepresentation, What is this? You tell me. And is this an isolated example. Certainly not. And are they selling? Yes occasionally. And what is the buyer getting?. How about "ripped off" especially when one day they realise they have a cover that has nothing to do with the A380. Two messages here — one, if you have customers who collect A380 covers and collectables please help educate them; two, help us all promote the vale of membership in the IPDA. If we can get buyers to ask, are you an IPDA member? we have made great strides. Sellers like this eBay seller will not be able to sell such material unless accurately described. And don't think

this only applies to A380 material. I would guess it could be affecting you and your business whatever your specialty and interest is. So let's learn from what I have seen and keep promoting what membership of the IPDA is all about.

Finally I promised to show you one of my first flight covers Hope you like this - this one flown on the inaugural Singapore Airlines commercial A380 service between Singapore and Bangkok. Signed by cabin crew (there are 11 signatures on the reverse) and the Captain, Gerard Yeap, who I have met and spoken to and who surely is thinking he must be signing too many of my covers :-)

Enjoy your stamps and stamp colleagues – Best wishes, **Míchael**







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